



>> ABOVE AND BEYOND

An IPS Two-RAM handles nonferrous material and OCC at Reliable Recycling.

When Brian Sclar, owner of Fredrick, Md.-based Reliable Recycling, looked to upgrade his baler, he knew he needed a machine that would perform above and beyond a typical baler's call of duty.

"There are lots of balers out there that will do a wonderful job baling cardboard, aluminum siding and cans," Sclar says. "I wanted to have the ability to bale extrusion and some of the more difficult materials."

To tackle the toughest materials coming into his facility, Sclar turned to IPS Baler Corp. of Baxley, Ga. Local sales, service and installation was provided by IPS dealer Environmental Recycling Services. Sclar purchased a Two-RAM Model TR-13-NF-100 (S/N 5143) in July 2007. The machine tackles just about everything that Reliable Recycling processes, Sclar says, including copper tubing, insulated wire, sheet aluminum, siding, UBCs and OCC. "Our baler is the heart of our production," Sclar says.

"What impressed me about this baler was the strength," Sclar adds. "You can see it in the structure and the design—this baler is built for this type of heavy-duty work."

The IPS model at Reliable Recycling doesn't just stand up to the challenging materials handled by the company. Sclar says in addition to its strength and durability, the machine makes dense, high-quality bales that have left a lasting impression. He points specifically to the 13-inch ram and the pressure it generates to deliver greater bale density. Sclar says

his OCC bales average between 1,300 and 1,400 pounds, and bales of UBCs weigh in at around 1,000 pounds.

Furthermore, Reliable exports some OCC and nonferrous, and the IPS baler has helped significantly in enabling the company to get 50,000-plus pounds into an export container, according to Sclar. "It's opened a lot of doors and enables us to take advantage of those markets."

One feature Sclar has found particularly beneficial is the bale separation door, which has helped produce uniformly shaped bales of high integrity. It also keeps materials from mixing, which is key for an operation like Reliable Recycling, which bales a variety of materials each day.

Overall, the IPS Baler has brought the strength and durability to handle the toughest material Sclar can send its way. "I've been very satisfied with the bales we're producing," he says.



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